

Item	Our Price to state buyers	Competitor Price for comparable item	VIB SAVING	Annual savings by using VIB	Notes
BEDDING					
NYLON DK. BLUE 36x80x00	\$140.00	\$175.00	20%	\$344,295.00	www.nathosp.com
MICROVENT FELT GREEN PILLOW	\$8.75	\$16.50	47%	\$138,484.75	www.icswaco.com
VINYL CLEAR 30x80x4.5	\$90.00	\$111.99	20%	\$277,645.74	www.zoro.com
SEASONING					
CHILI POWDER 1LB	\$8.18	\$9.95	18%	\$4,563.06	atlantic spice company
CINNAMON - GROUND - 1LB	\$8.43	\$9.95	15%	\$842.08	atlantic spice company
PEPPER, RED, GROUND - 1 LB	\$6.68	\$7.55	12%	\$16,467.36	atlantic spice company
GARLIC POWDER 1LB	\$7.18	\$10.45	31%	\$12,206.91	atlantic spice company
SAUSAGE SEASONING	\$4.45	\$10.95	59%	\$5,713.50	atlantic spice company
SEASONING SALT - 1 LB	\$3.14	\$5.25	40%	\$2,086.79	atlantic spice company
ONION SALT - 1 LB	\$6.93	\$7.70	10%	\$409.64	atlantic spice company
REFLECTIVE GARMENTS					
TRAFFIC YEL XL CL3 W/VDOT LOGO	\$23.00	\$28.60	20%	\$42,397.60	www.trafficsafetystore.com
HWY. L-XL CLASS 3 NO LOGO	\$9.50	\$9.99	5%	\$3,049.27	www.safetyvestsandmore.com
SHORT SLEEVE 2X T-SHIRT	\$26.00	\$29.10	11%	\$26,291.10	www.trafficsafetystore.com
LONG SLEEVE XL T-SHIRT	\$37.00	\$38.90	5%	\$8,449.30	www.trafficsafetystore.com
OFFICE SUPPLIES					
PENCIL 2 SHARPENED # 12886	\$3.25	\$4.89	34%	\$28,599.96	www.staples.com
DRY ERASE MARKERS- 4/PK	\$5.50	\$5.89	7%	\$3,522.09	www.staples.com
GEL RETRAC MED BLK RGM-2000	\$14.25	\$19.49	27%	\$64,195.24	www.staples.com
SHARPIE PERM FINE BK	\$10.56	\$13.99	25%	\$44,456.23	www.officedepot.com
HIGHLIGHTER BRD TIP YEL	\$7.21	\$9.99	28%	\$27,396.90	www.staples.com
WHISTLE KLEEN DRYBOARD ERASER	\$3.50	\$6.49	46%	\$32,151.47	www.staples.com
WHISTLE KLEEN DRYBOARD CLEANER	\$4.94	\$5.00	1%	\$178.80	staples
MOPS					
MOP HANDLE - FIBERGLASS FINISH	\$199.10	\$228.00	13%	\$38,263.60	www.uline.com
MOP HANDLE - WOODEN FINISH	\$106.50	\$174.00	39%	\$16,807.50	www.uline.com
SANITIZER					
PURELL® SANITIZING WIPES	\$94.70	\$96.19	2%	\$4,718.83	www.staples.com
GOJO® POMEBCERRY FOAM HANDWASH	\$54.28	\$60.39	10%	\$6,623.24	www.officesupply.com
GOJO® Green Certified Foam	\$96.17	\$99.99	4%	\$2,822.98	www.zoro.com
PURELL® ADVANCED GRN CERTIFIED	\$76.70	\$83.96	9%	\$42,667.02	www.ontimesupplies.com
GLOVES					
NITRILE GLOVE-MED	\$13.10	\$14.90	12%	\$287,346.60	www.zoro.com
VINYL POWDER-FREE LARGE	\$10.15	\$11.00	8%	\$113,452.90	www.uline.com
LATEX POWDER-FREE MEDIUM	\$12.00	\$17.00	29%	\$115,100.00	www.uline.com
FIRE EXTINGUISHERS					
FE INSPECTION TAGS (10 EA)	\$4.95	\$6.30	21%	\$3,622.05	www.compliancesigns.com
FIRE EXTINGUISHER WALL MOUNT	\$4.00	\$4.00	0%	\$0.00	www.grainger.com
FIRE EXTINGUISHER 10-LB	\$75.00	\$113.00	34%	\$338,314.00	www.uline.com
RECERTIFIED AND REFILL ABC 5-LB	\$45.00	\$75.00	40%	\$143,250.00	www.uline.com
FIRE EXTINGUISHER ABC-10-LB	\$85.00	\$113.00	25%	\$48,972.00	www.uline.com
			21%	\$2,245,363.51	Saved vs market savings*
*Note: Data is based on YTD June 30, 2023 - May 1, 2025		Revised 7.29.2025			